

# Real Estate CURRICULUM

The Real Estate course by The Learning Source consists of 192 hours of instruction, including:

96 Hours: In-person or live online classes

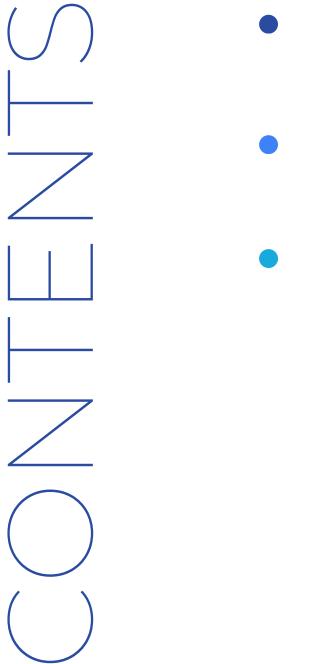
96 Hours: To class preparation. (Homework)

The course is designed to support students who have been away from an academic environment for a while, enabling them to progress at a comfortable pace, ask questions, and learn the correct pronunciation of vocabulary in a positive, low-stress, and supportive atmosphere.

The aim of the course is to provide students with a comprehensive understanding of the steps involved in successful real estate transactions, as well as to familiarize them with the responsibilities of the key participants and consultants in such transactions.

The following details the various activities to be assessed throughout the course, based on the program's modules.

## **Real Estate**



#### Module 01. Real Estate Principles

Module 02.

**Real Estate Practice** 

Module 03.

Real Estate Property Management

## CURRICULUM

#### **Real Estate**

#### Module **Real Estate Principles**

- Case Study Analysis on Property Transfers (Activity 1)
- Landlord-Tenant Relationship Simulation (Activity 2)
- Analysis of Purchase Contracts (Activity 3)
- Presentations on the Importance of Title Insurance (Activity 4)



## **CURRICULUM**

#### **Real Estate**

## Module Property Management

- Analysis of Residential and Commercial Lease Contracts (Activity 1)
- Development of Rental Policies (Activity 2)
- Conflict Resolution Simulation in Leasing (Activity 3)
- Property Inspection Planning (Activity 4)

### CURRICULUM

Students participating in The Learning Source, LLC's Real Estate Course will acquire a comprehensive understanding of the intricacies of the real estate industry.

In addition to the module-specific assessment activities, the program incorporates a series of quizzes throughout its duration. These quizzes are designed to complement the students' education and help them achieve the program's objectives. The quizzes are structured around the three different modules as follows:





**These quizzes** provide students with continuous opportunities to reinforce their understanding of key concepts and apply the knowledge gained in practical scenarios. The aim is to encourage comprehensive learning and the acquisition of practical skills relevant to the dynamic field of real estate management.

## HOLIDAYS 2023-2024

Below, the holidays of 2023 and 2024 are presented, times when classes and work activities are temporarily suspended to commemorate events of historical, cultural, and national significance in the United States.

2023

2024

Date	Celebration/Holiday	Date	Celebration/Holiday
Monday, January 2	New Year's Day	Monday,January 1	New Year's Day
Monday, January 16	Martin Luther King, Jr. Day	Monday, January 15	Martin Luther King, Jr. Day
Friday, January 20	United States Presidential Inauguration Day	Monday, February 19	Presidents' Day
Monday, February 20	Presidents' Day	Monday, May 27	Memorial Day
Monday, May 29	Memorial Day	Wednesday, June 19	Juneteenth National Independence Day
Monday, June 19	Juneteenth National Independence Day	Thursday, July 4	Independence Day
Tuesday, July 4	Independence Day	Monday, September 2	Labor Day
Monday, September 4	Labor day	Monday, October 14	Columbus Day
Monday, October 9	Columbus Day	Monday, November 11	Veterans Day
Friday, November 10	Veterans Day	Thursday, November 28	Thanksgiving Day
Thursday, November 23	Thanksgiving Day	Wednesday, December 25	Christmas Day
Monday, December 25	Christmas Day		

Please note; The holidays listed may be subject to change based on the religious and cultural practices of the students.